## Flexicurity

A Dutch perspective

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- Senior consultant for Works Councils (GITP, Dutch, HR and development)
  - Restructuring and M&A
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#### This presentation

- My take on flexicurity
- The Dutch situation
- Improving the balance between "flex" and "security"
  - New government policies
  - Exisiting possibilities: bringing more balance into the organization on a local level
- New entrepreneurship/different management?

#### My take on flexicurity

- Change no longer is a moment of crisis but an instance of business as usual. Companies change shape and shed jobs as a matter of routine
- Individual workers have less control or influence over the changes in their organization and are more vulnerable for change the strategic level of decision making is in many cases outside their reach and influence
- And the world is more and more shaped by systems that are so complex we can no longer control them, like the financial system and internet for instance
- In such a world flexicurity is in itself a logical concept because it stimulates and facilitates adaptability to change

## The Dutch situation: leading in flexicurity?

- Well yes, apparently we are one of the leading countries
- Although some statistics say it is not so bad: 12% has a flex job, 10% is self employed,
- But recent research says that in organizations the number of flexworkers is growing from 17% in industry uptil 57% in hospitality
- And we see more "flex" than "security"! There is very little investment whatsoever in the employability of people at the organization level
- Employers and employees organizations are ambivalent in their positions
   they close an agreement with the government but in actual practice take a different stance

### The Dutch situation: leading in flexicurity?

- The government is struggling
- The crisis makes life difficult for many
- And we are in the top 5 of globalized countries although in practice we are economically firmly linked to Europe and our neighbours

## The players



#### The unions

- The unions are desperately looking for a renewed perspective. Dutch society is more and more an uncollectively organized society.
- They basically do not support flexicurity, their membership is overall elderly and not prone to change and adaptation
- They fight for protection of workers where they can, but they are seen as old fashioned and irrelevant by many
- They are still of influence in "the polder" (Dutch consensus model) but their influence is suffering under internal fights and strife

#### The employers

- They want the "flexibility" of the concept but do not invest in the "security" part of the deal
- Cost is king, short term focus is leading
- Dutch corporate culture is more and more anglosaxon: humans are a resource (and the HR-manager is no longer present in the boardroom). This favors the cost perspective and makes managers and entrepreneurs lazy (Kleinknecht)
- Because of this attitude there is an influx of low paid workers from other EU countries that threaten the position of Dutch workers
- There is an extensive flexibilization of work force e.g. in construction, and hospitality.

#### The employers

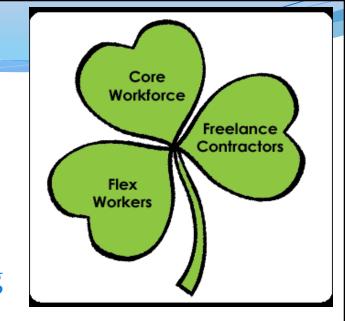
• Payrolling is more and more an accepted phenomenon, although judges do not accept payrollers as genuine employers

#### The government

- The government has too long been denying excesses
- The lack of an adequate answer to these developments is part of the growing dissatisfaction with politics and politicians
- The government issues new policies that are critized by their own advising bodies

#### The results

- Shamrock
  - The shamrock organization of Charles Handy is becoming reality



- The invoice/burden of change is presented to those who can least afford it
  - A growing rift between the included (20-45 years, right education and experience) and the excluded, in many cases older workers (45+) and workers from ethnic minorities (women in the Netherlands take up a different position as many voluntarily work part time in many cases)
  - A fast growing group (+200K) of "self employed people without personel" (760K+) that quite often cannot cope due to the crisis, not only in the building industry (carpenters) but also in higher middle class professions (organisation advisers are the biggest group!)

#### Flexibility and security

- We really need to restore the balance to make flexicurity work
- By laws that are already in place, such as "same work, same pay" and other protective measures that break through globalization effects
- By the promotion of CSR discussion about pension funds where the unions are in the board
- By stimulating more responsible concepts of the enterprise/different entrepreneurs and managers (we need them anyhow)

#### A fairly weak effort

- The new law on Work and Security with flexicurity at its core:
  - Instead of money for damages, workers that are being fired get a sum of money to facilitate their transition
  - That sum is lower than the present damages (max 75K) and can be lowered by the employer by investing in the training of his/her employees
  - Also flex workers should get a steady contract within two instead of three years, they cannot be rehired earlier than after six months (now three)
  - Nobody really understands how this will protect them they will get fired sooner and stay without work longer
- PS: the law contains a number of other smaller measures

# Another solution to restore balance (suggested here)

- Bring flexicurity to the workplace and make it the workers discussion instead of rules and regulations on a national political level
  - Let the unions take up the challenge more than they do now and seek local results, based on real deals
  - Let the works councils support workers and curb employers through teir exisintg legal rights e.g.
    - Article 23: the right for initiative
    - Article 25: on changes that transform the company
    - Article 27: on policies regarding training and learning (sic!)
    - Article 30: advice on newly appointed management
  - Expand the possibilities of representing flex workers

#### Generation Y: saviours of the day?

- Given the other crises we still have (climate, food, water) and the advance of technology we need different concepts of the enterprise anyway!
- Will new generations make a difference?
- Aart Bontekoning, the Dutch researcher on generation theory says organizations will change with each generation that takes over
- Generation Y: creative, authentic multi-taskers, that are flexible and want to work on an equal basis with people they relate to in an open atmosphere.
- Will you change the world? ©

### Questions and remarks

# Thank you

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