



**Meet their needs**: engage and consult on interest areas; try to increase level of interest; aim to move into right hand box **Key player**: key players focus efforts on this group; involve in governance/decision making bodies; engage and consult regularly **Least important**: inform via general communications: newsletters, website, mail shots; aim to move into right hand box **Show consideration**: keep informed and consult on interest areas; potential supporter/ goodwill ambassador

Power/influence	Meet their needs	Key player
	Least important	Show consideration

Low

**Interest**